

KLINGSHIRN



WINERY INC.

33050 Webber Rd.
Avon Lake, Ohio
44012 - 2330
(440) 933 - 6666

September 4, 2009

Dear Home Wine Makers;

Once again, it is time to clean out the barrels and carboys and prepare for another grape harvest. The 2009 growing season has been more favorable to us this year.

Rainfall was abundant and infrequent allowing us to maintain a complete spray schedule through the season. It was also a little cooler than normal this year causing us to begin harvest later than ever, but everything looks to be coming along fine.

Our premium juices are more abundant this year than ever. I can offer without limit Pinot Grigio, Riesling, Vidal Blanc and Corot Noir. The Corot Noir is the Cornell hybrid we planted five years ago, had some to offer last year, and as it continues to flourish in the vineyard and makes an excellent red wine, will again offer this year the opportunity to pick up the must from our crusher within two days of when we pick it. For this, you'll need to call us expressing your interest and we will call back when we establish the picking date.

Prices are going up slightly this year. We've done well holding our costs down in these economic times, but the items we have no control over are killing us, like insurance, chemicals for the vineyards and fuel costs. As it is, from what I've observed in the grape juice market, we're still one of the best values in the Lake Erie and Ohio region.

Listed is a tentative schedule for calling in orders. Remember, this schedule is unpredictable and doesn't necessarily mean the juice will be here on those dates. The dates listed indicate the earliest we may have that particular juice in stock. Anyone who arrives without an appointment will not be guaranteed the type or quantity of juice desired. So please call 440-933-6666 between the hours of 10 to 6 daily, except Sundays and holidays. Also, we will not schedule orders for less than five gallons, nor will we fill a 5 gallon order in one gallon jugs.

Juice For Wine making	Begin calling on:	Price per Gallon
Niagara	9/10	\$5.75
Concord	10/1	\$5.50
Delaware	9/18	\$6.75
Pinot Grigio	9/18	\$15.00
Riesling	10/1	\$15.00
Vidal	10/21	\$8.00
Catawba	10/21	\$5.75
Corot Noir	10/1	\$.75/lb.

DISCOUNTS: 20 or more gallons of juice discounted 10¢ per gallon. Orders for 50 or more gallons of juice discounted 20¢ per gallon. Wine yeast ~ provided free. **Appointments A Must!**

Hope to hear from you soon,

Lee Klingshirn
Winemaker



Juice For Home Wine Makers

Juice sold for home winemaking has sulfite added at the crush and is chilled and settled for a nearly clean finish. In most instances, pectic enzymes are used to enhance the clarification. Sugar and acid levels are not adjusted. However, we will be glad to tell you what the sugar and acid levels are in the juice that you purchase.

We do not sell plastic jugs, barrels or any home winemaking supplies, but we do supply the wine yeast at the time of your juice purchase.

Juice To Drink Fresh

White grape juice will be available the third week of September in half gallons. Concord juice in gallons and halves will be available by the first week of October. It is pasteurized and bottled at Grobe Fruit Farm and contains the preservatives Vitamin C, Potassium Sorbate and Meta-bisulfite. Also, it must be kept refrigerated. The suggested refrigerated shelf life is 6 months for unopened bottles. It can also be frozen and makes great jelly. This juice can be purchased during business hours, which are 10 to 6 daily, closed Sundays and holidays.

Purchase Fresh Grapes At

Molly's Vineyards
4116 State Road
Vermilion OH 44089
Ph: 967-7062

Ed Schober, Jr.
5474 Keller Road
Avon, Oh 44011
Ph: 937-5081 (call first)

Winemaking Supplies Sold At The Winery

Wine Yeast Packets \$.50

<u>Bottles per case</u>	<u>New</u>	<u>Used</u>
750 ml. screw finish	\$9.00	\$3.00
750 ml. cork finish	\$9.00	\$3.00
3 liter	\$8.50	\$3.00

<u>Caps/Corks</u>	<u>Each</u>	<u>Per 100</u>
28 mm caps	\$.08	\$ 8.00
38 mm caps	\$.08	\$ 8.00
28 mm corks	\$.25	\$25.00

<u>Seals/Capsules</u>	<u>Each</u>	<u>Per 100</u>
28 mm seals	\$.07	\$7.00
38 mm seals	\$.06	\$6.00

Juice To Drink Fresh

Half Gallons \$4.50
Gallons (Concord only) \$7.50

Additional Wine Making Supplies Sold At

Heartland Vineyards 24945 Detroit Road Westlake, OH 44145 Ph: 440-871-0700 www.jwdover.com	Matus Winery 15624 Gore Orphanage Rd. Wakeman, OH 44889 Ph: (440) 774-9463 www.matuswinery.us
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Firelands Winery
917 Bardshar Road
Sandusky, Oh 44870
Ph: 419-625-5474

New Opportunities at Matus Winery

Bob Matus started talking to me about ten years ago and opened his winery four years ago. He is a proven, worthy friend and a great winery neighbor. He's also done a great job in providing a warm friendly atmosphere and encouraging customer participation in his experience.

Thus, a wine club was formed of amateur wine makers, using the Matus winery for their meeting place. The Dead Yeast Society Wine Club has monthly meetings of little business but lots of member and professional presentations. Sampling of each others best efforts is also a regular agenda item and proves to be a great learning ground.

For more information, visit their website at <http://sites.google.com/site/deadyeastwinesociety/>.

Bob doesn't normally sell fresh grape juice to home wine makers, but this year to accomodate the dead yeast society, many of whom were coming to see me for juice, he is offering to provide his club members with 3 or 4 of our most popular juices at his place.

So for those of you in the Southern Lorain County region that buy small quantities, I encourage you to check out the Matus winery and the Dead Yeast Society.